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FOR IMMEDIATE RELEASE: February 2014

Advent Air Conditioning of Lewisville, TX Named Residential HVAC Contractor of the Year by National HVAC Publication

Guided by owner/founder Mike Douglas, Advent Air Conditioning, Lewisville, TX, has survived multiple economic downturns in its 33-year history, to become HVAC service and installation leaders in their Dallas/Ft. Worth market.

In recognition of its great record of service, the editors of *ContractingBusiness.com* — a leading HVAC contractor publication based in Cleveland, OH — have named Advent Air Conditioning “Residential HVAC Contractor of the Year”.

The “Residential HVAC Contractor of the Year” recognizes HVAC contracting firms for organizational excellence, insight, willingness to try new ideas, quality practices, and for their overall approach to superb customer service.

“Air conditioning and heating is an area of the U.S. economy that usually operates without much fanfare being given to the best companies, which is one of the reasons we originated the ‘HVAC Contractor of the Year’ concept in 1986,” said Terry McIver, executive editor of *ContractingBusiness.com*. “After observing a number of companies’ performance over time, we visit those on our short list, and ultimately make our decision for any given year. After receiving the nomination, I visited Advent Air Conditioning, and was very impressed by its personification of teamwork, dedication, initiative, marketing ideas, and service excellence,” McIver said.

The award is given each year to a residential HVAC firm and a commercial HVAC company.

Advent Air Conditioning’s story is one of endurance and initiative. It’s about what comes from making difficult but necessary decisions, and doing what it takes to remain a leader in tough times. It’s about knowing what a business needs to grow, and investing in success.

After receiving training in HVAC and working for a firm in Indiana, Mike Douglas moved to Texas in 1980, to escape the Midwest’s economic woes that had been caused by the recession of the late 1970s. He founded Advent in 1981, and never looked back. His assessment of his life in HVAC, of surviving in the face of many disappointments, and his commitment and hunger for new ideas and growth are a model for many. He sums up his life with the gravity and sense of responsibility that only a business owner can feel:

“Starting and building an HVAC contracting company becomes all consuming. It ends up being who you are and what you do, with most of your focus to build and protect the company,” Douglas said. “You feel a responsibility to your employees and your family to make sound and professional decisions that not only effect their financial livelihood, but the reputation of the company, which reflects on all of us.”

ContractingBusiness.com accepts nominations for residential and commercial HVAC firms throughout the year. Nominations may originate from colleagues, company personnel, distributors or manufacturers. Learn how to nominate a residential or commercial HVAC business by visiting bit.ly/CBCOYGUIDE.

To read the feature article on Advent Air Conditioning — “Smart Survivors” — visit bit.ly/AdventCBCOY.

ContractingBusiness.com is a leading, national publication that has been helping HVACR contractors build better businesses since 1944. *ContractingBusiness.com* is a Penton publication. *ContractingBusiness.com* also operates a leading industry trade show — HVAC Comfortech — which will be held September 10-12 in Nashville, TN. Visit www.comfortechshow for additional information.

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